



Job Detail

Greetings from Kinlong Hardware India Private Limited !

#Wearehiring for a dynamic & passionate individual to work as a Sales Engineer.

Experience required : 1-2 years.

Location : Kochi, Bangalore and Hyderabad.

Education Preference :

BE (Civil/Mechanical), Other qualification candidates can also be considered but with relevant work experience.

Job Description:

- Aggressive to find the new opportunities/leads in the Construction Industry & Converting leads to orders.
- Maintaining good relation with existing clients and getting regular business.
- Meetings Developers, Architects, Facade Consultants, Fabricators and other parties related to construction industry to promote and get the business.
- Meeting Purchase Manager, Technical Design-Head Or Director etc. to get information about on-Going projects.
- Seeking the scope of the business in that project with regards to Glass, Aluminum, UPVC, Steel & Wood.
- Providing necessary Technical support & Quotations to Clients.
- Negotiating with clients on prices and getting orders, then placing order from Head Quarter as well as warehouse.

Note : Two Wheeler is Mandatory with License.

About Company

Kinlong was established in 2003 and is a company offering services in terms of design and research, manufacturing and sales of construction and building accessories products. We are committed to provide high-quality products and services. After years of development, Kinlong has become a reputable brand in the construction industry.

Kinlong industrial park has covered more than 600,000 square meters and has employed more than 13000 staff. Over 600 sales branches are set up in the domestic and overseas markets. Products are sold and served in more than 100 countries.

Kinlong focuses on providing supply of integrated construction and building accessories and diversified products. In addition to the one stop service model, the demand of customers can be fully satisfied. Kinlong embraces the philosophy of “Unique value is created by professionalism, but no future shall be created by speculation”. This has made Kinlong standing on the leading position in construction hardware market.

Kinlong adopts advanced production technology and collaborates with many experts and designers to accelerate its product development and innovation. This guarantees the products are on the cutting edge in the construction industry. The company has more than 20,000 categories of products, holding over 800 patents in China and oversea countries. Products with advanced engineering, elegant aesthetic designs and excellent quality do gain customers' trust and support. Kinlong has honorably contributed its excellence in the construction of many famous buildings and benchmark projects. These achievements bring encouragement and pride to everyone in Kinlong .

Note:

Students or Professionals who have done our Internship Training program may apply in the above job.